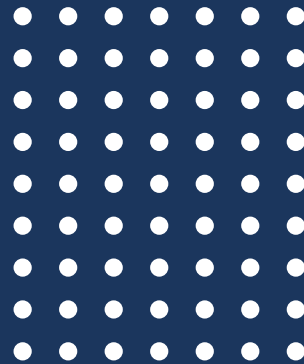




# Cervitude™ Team Profile

2025



Cervitude LLC

# Our Team

GREAT TEAMWORK

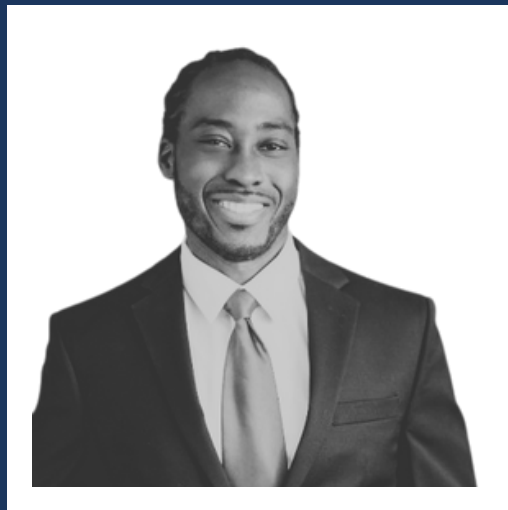


## **NICHOLAS CORIANO, JD**

Mr. Nicholas Coriano is a dynamic and multifaceted finance professional who was a former wall street executive and is currently a consultant to clients on 5 continents. He has had tenures at Merrill Lynch and The New York Stock Exchange. In addition he has consulted with multiple private and public company clients valued between \$5 million and \$500 million with functions including investor relations, capital formation and strategic business consulting. He is a graduate of The University of Connecticut where he obtained a BS in Business Finance and obtained his Juris Doctorate from The John Marshall Law School in Chicago. Mr. Coriano is fluent in Spanish.

## **DELVECCHIO PARKS, ESQ**

Mr. Delvecchio Parks is a seasoned legal professional who specializes in contract formation, labor relations, and conflict resolution. After spending half a decade working as a lead negotiator and drafting contracts for government bodies, Delvecchio is well versed in which legal protections companies need to have in place. In addition to his extensive legal experience, Delvecchio is well versed in brand marketing. Delvecchio holds BA in Psychology and MA in Psychology from Georgia Southern University where he graduated cum laude. He obtained a Juris Doctorate from The John Marshall Law School in Chicago.



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CERVITUDE LLC



## BRIAN LONG

Mr. Brian Long is a versatile and dynamic government contracting expert with nearly two decades of experience. He has worked at Booz Allen Hamilton and Computer Sciences Corporation at which time he managed programs, performed capture efforts, and submitted proposals for the Navy, Army, Air Force, Marine Corps, Department of Homeland Security, FEMA, IRS, and others. He is experienced utilizing multiple contracting vehicles including Seaport-NxG, RS3, VETS2, OASIS, GSA, and others. He holds a Bachelor of Science in Business Management from Christopher Newport University and earned his MBA from The College of William and Mary.

## ROB SEMOS

Rob Semos brings extensive experience in video editing and art direction, with a background that includes government-related work such as serving as a Cryogenic Technician in the United States Marine Corps during Desert Storm. His professional expertise spans creating strategic creative solutions for clients, including public institutions like JEA and FL ABLE United, reflecting his ability to work effectively on projects with government and public-sector involvement



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## HAROLD BLACKWELL

Mr. Blackwell is an experienced business consultant who assists clients obtain certifications as women & minority-owned businesses in pursuit of government contracts. Harold Blackwell advises local and State agencies through compliance, legal, marketing and administrative essentials to take their business to the next level. Mr. Blackwell has worked at UBS, General Electric and Royal Bank of Scotland before joining the team at Cervitude in 2018. He currently helps clients obtain certifications for city, state and federal contracts. He obtained a BS in Finance from Norfolk State University in Virginia.

## KRIS J. BAILLARGEON, JR.

Mr. Kris Baillargeon plays an intrinsic role in all operations of the company. With experience in marketing, website development, graphic design, and process automation, Kris is involved in technological decisions, increasing productivity, employee training, business process advancements/automation, website creation/maintenance, graphic design, and client relations. He has helped clients develop RFPs, RFIs and Capability Statements for clients in pursuit of contracts for local, State and Federal agencies.



# Our Team

GREAT TEAMWORK



## KEVIN GRAY

Kevin Gray is a seasoned content creator and producer with over 15 years of experience in digital marketing. He has worked with a diverse range of clients, from small businesses to Fortune 500 companies. With a versatile skill set, Kevin can manage projects from concept to completion, including video production, audio production, web design, branding, and social media marketing. He is also a skilled host and presenter, having worked as a brand ambassador and booth staff.

## SHRIKANT SINGH

Masters in Network Security and Operational I.T., an attendee of the Project Management Program from University of Ireland. Shrikant is an experienced professional and founding member of TechLopers. He was I.T. Advisor to Dr A.P.J. Abdul Kalam (11th President of India), at the 'What Can I Give' initiative. His more than 10 yrs. of experience and in-depth knowledge of the various domains of I.T., business planning, marketing & CRM have earned him various awards and distinctions, including the 'Youngest Upcoming Entrepreneur' award by Appin Technology.



# About Us

Cervitude™ Intelligent Relations Consulting is a full service consulting and contracting firm helping local, State & Federal governments and agencies with Administrative & General Management Consulting, Marketing Consulting, Business Support, Office Administrative, Public Relations and Professional and Business Support Services



Servicing clients in all 50 US States, Europe, Middle East, Asia, Australia and Africa; Cervitude™ LLC brings professional human resources to your company projects and objectives. Our consultants have backgrounds in Finance, Business Management, Law, Technology and Accounting and have consulted and worked for local, State and Federal government clients in various sectors across the world.



# Thank You

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