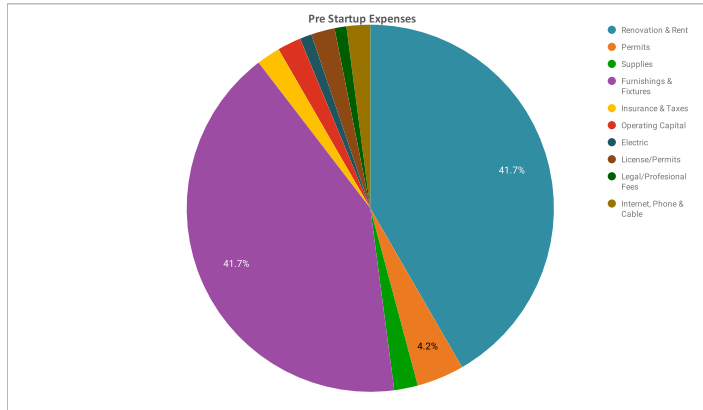


# Liquor & Beer Outlet Financial Projections

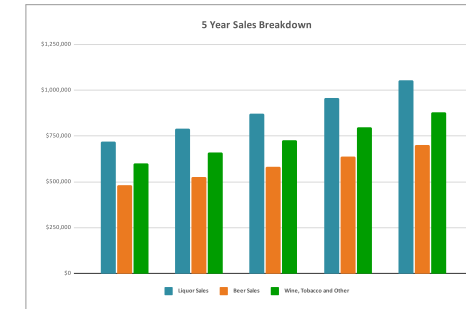
Fiscal year begins: 11/17/2018	(Pre) Startup EST	NOV 18	DEC 18	JAN 18	FEB 18	MAR 18	APR 18	MAY 18	JUN 18	JUL 18	AUG 18	SEP 18	OCT 18	Total Item EST
Cash on Hand (beginning of month)	48,000.00	0	129417	258833	388250	517667	647083	776500	905917	1035333	1164750	1294167	1423583	1423583
<b>Cash Inflow</b>														
Liquor Sales		60000	60000	60000	60000	60000	60000	60000	60000	60000	60000	60000	60000	720000
Beer Sales		40000	40000	40000	40000	40000	40000	40000	40000	40000	40000	40000	40000	480000
Wine, Tobacco and Other		50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	50000	600000
<b>Total</b>	<b>0</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>150000</b>	<b>1800000</b>
<b>Total Cash Available (before cash out)</b>	<b>48000</b>	<b>150000</b>	<b>279417</b>	<b>408833</b>	<b>538250</b>	<b>667667</b>	<b>797083</b>	<b>926500</b>	<b>1055917</b>	<b>1185333</b>	<b>1314750</b>	<b>1444167</b>	<b>1573583</b>	<b>3223583</b>
<b>Cash Paid Out</b>														
Renovation & Rent	20000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	80000
Permits	2000													2000
Supplies	1000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	2000	25000
Furnishings & Fixtures	20000													20000
Insurance & Taxes	1000													1000
Operating Capital	1,000													1,000
Electric	500	500	500	500	500	500	500	500	500	500	500	500	500	6500
License/Permits	1000													1000
Legal/Professional Fees	500													500
Employees		12083	12083	12083	12083	12083	12083	12083	12083	12083	12083	12083	12083	145000
Internet, Phone & Cable	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	13000
-														0
<b>Total</b>	<b>48000</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>295000</b>
<b>Cash Paid Out (Non P&amp;L)</b>														
Owners' withdrawal/Dividend														0
Reserve and/or escrow														0
Loan Payout														0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Cash Paid Out</b>	<b>48000</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>20583</b>	<b>295000</b>
<b>Cash Position (end of month)</b>	<b>0</b>	<b>129417</b>	<b>258833</b>	<b>388250</b>	<b>517667</b>	<b>647083</b>	<b>776500</b>	<b>905917</b>	<b>1035333</b>	<b>1164750</b>	<b>1294167</b>	<b>1423583</b>	<b>1553000</b>	<b>2928583</b>

## Pre Start Up Expenses



## 5 Year Sales Break Down

Sales Revenue	Year 1	Year 2	Year 3	Year 4	Year 5
Liquor Sales	\$720,000	\$792,000	\$871,200	\$958,320	\$1,054,152
Beer Sales	\$480,000	\$528,000	\$580,800	\$638,880	\$702,768
Wine, Tobacco and Other	\$660,000	\$660,000	\$726,000	\$798,600	\$878,460
<b>Total</b>	<b>\$1,860,000</b>	<b>\$1,980,000</b>	<b>\$2,178,000</b>	<b>\$2,395,800</b>	<b>\$2,635,380</b>



Expenses	Year 1	Year 2	Year 3	Year 4	Year 5
	295,000.00	187,000.00	187,000.00	187,000.00	187,000.00

